## The Urgent Need to Upskill the Workforce



Kelly Palmer, Chief Learning & Talent Officer Co-author of 'The Expertise Economy'







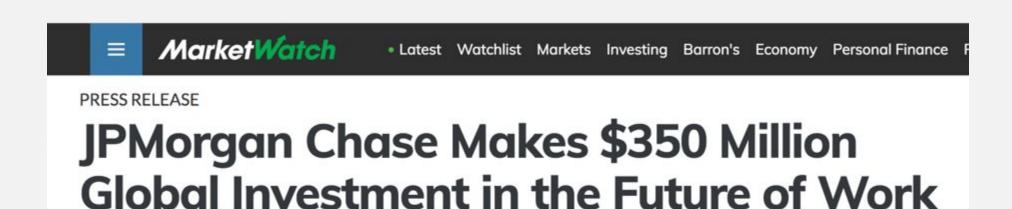








#### Upskilling: The Biggest Challenge of our Time



Published: Mar 18, 2019 5:00 a.m. ET

Helping people develop critical skills for in-demand careers through new investments in education and training programsBuilding a future-ready workforce at JPMorgan Chase by forecasting emerging employee skillsets, career pathways and upskilling opportunities

JPMorgan Chase today announced a \$350 million, five-year global initiative to prepare for the future of work and meet the growing demand for skilled worker Building on the firm's original, five year \$250 million commitment in 2013, this New Skills at Work investment will provide substantial support to community





Accenture Commits \$200 Million to Upskilling for the Digital Age

MAY 23, 2018 • UPSKILL AMERICA

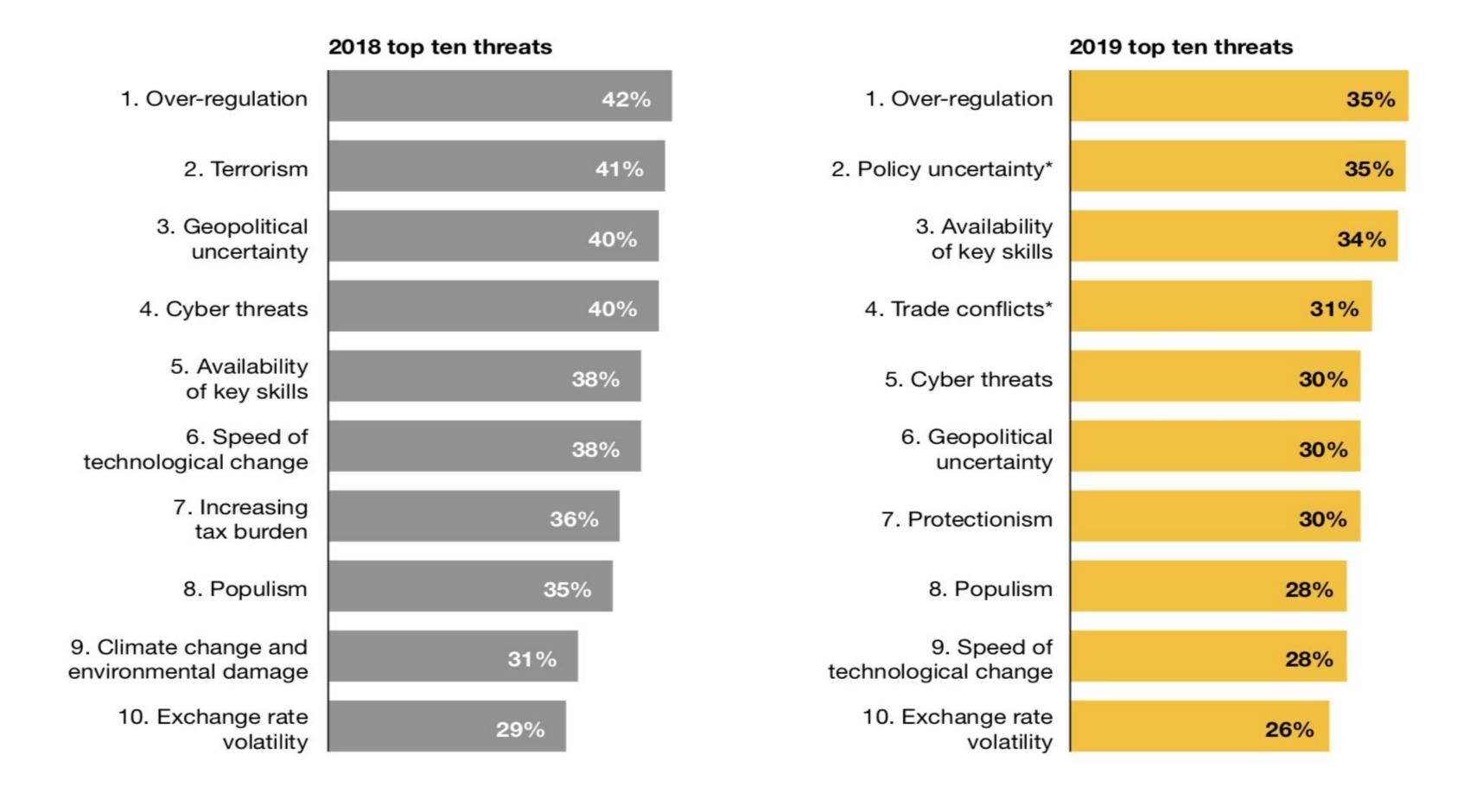


#### Upskilling

Invest in employees' continuous learning, identify and fill skill gaps, keep people employable



### What keeps CEOs up at night? Availability of key skills





### Lack of key skills is a threat to growth & innovation



We are not able to innovate effectively

55%

Our quality or customer experience are impacted

47%

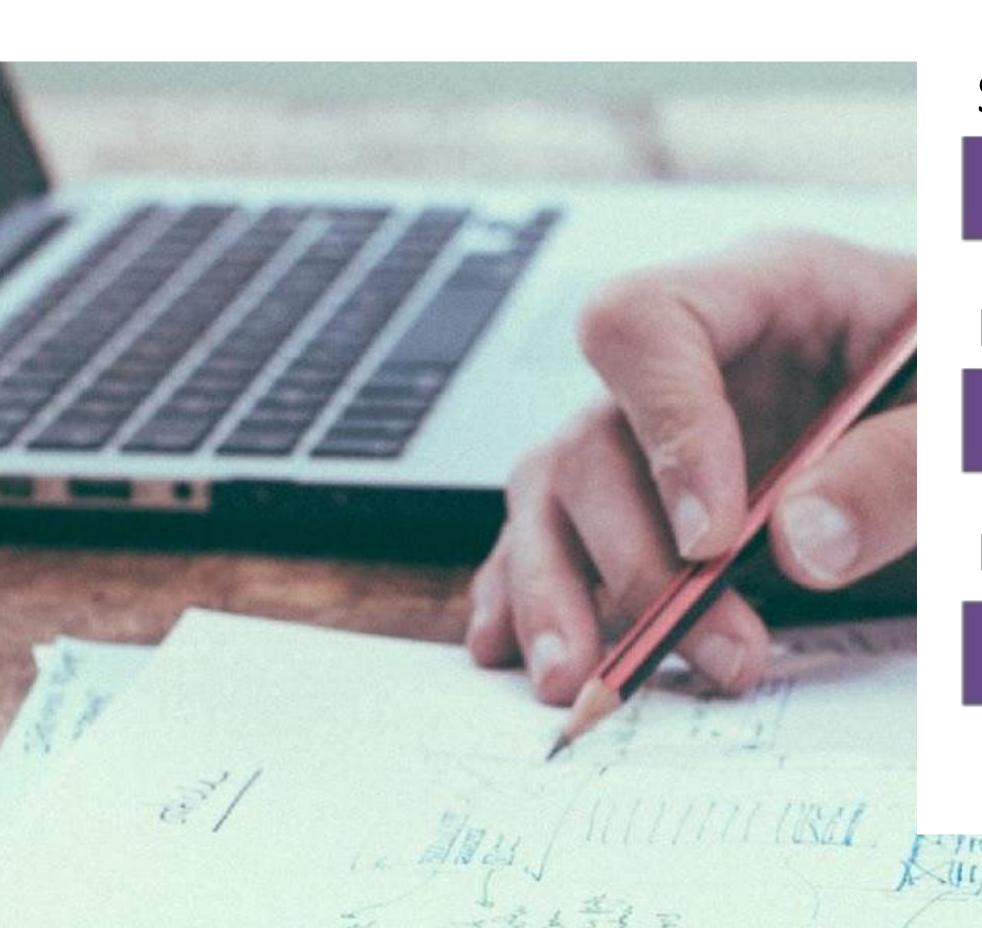
We are unable to pursue a market opportunity

44%

# 



### CEOs who have advanced upskilling strategies cite:



Stronger company culture and employee engagement

60%

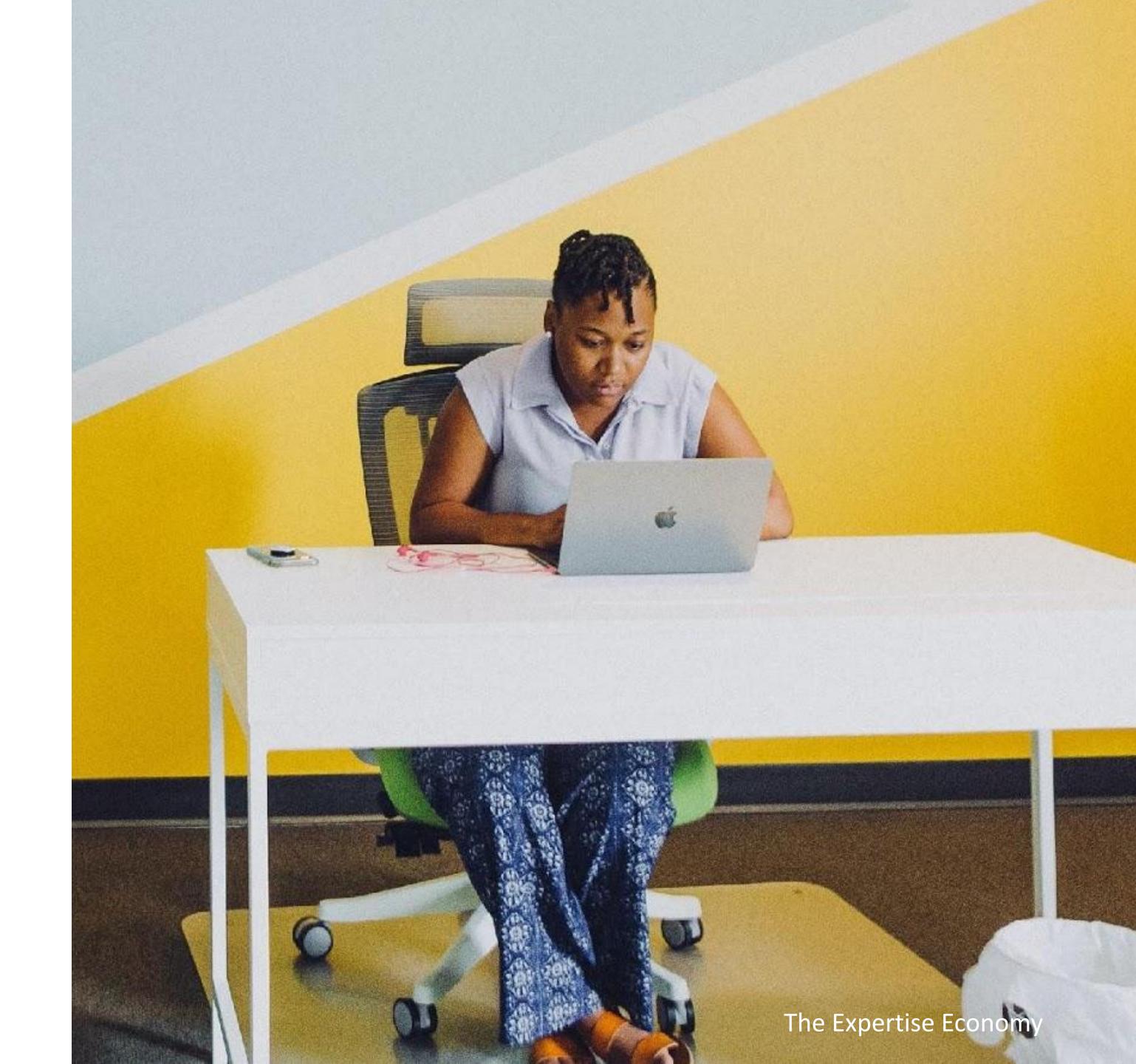
Increased innovation and accelerated digital transformation

50%

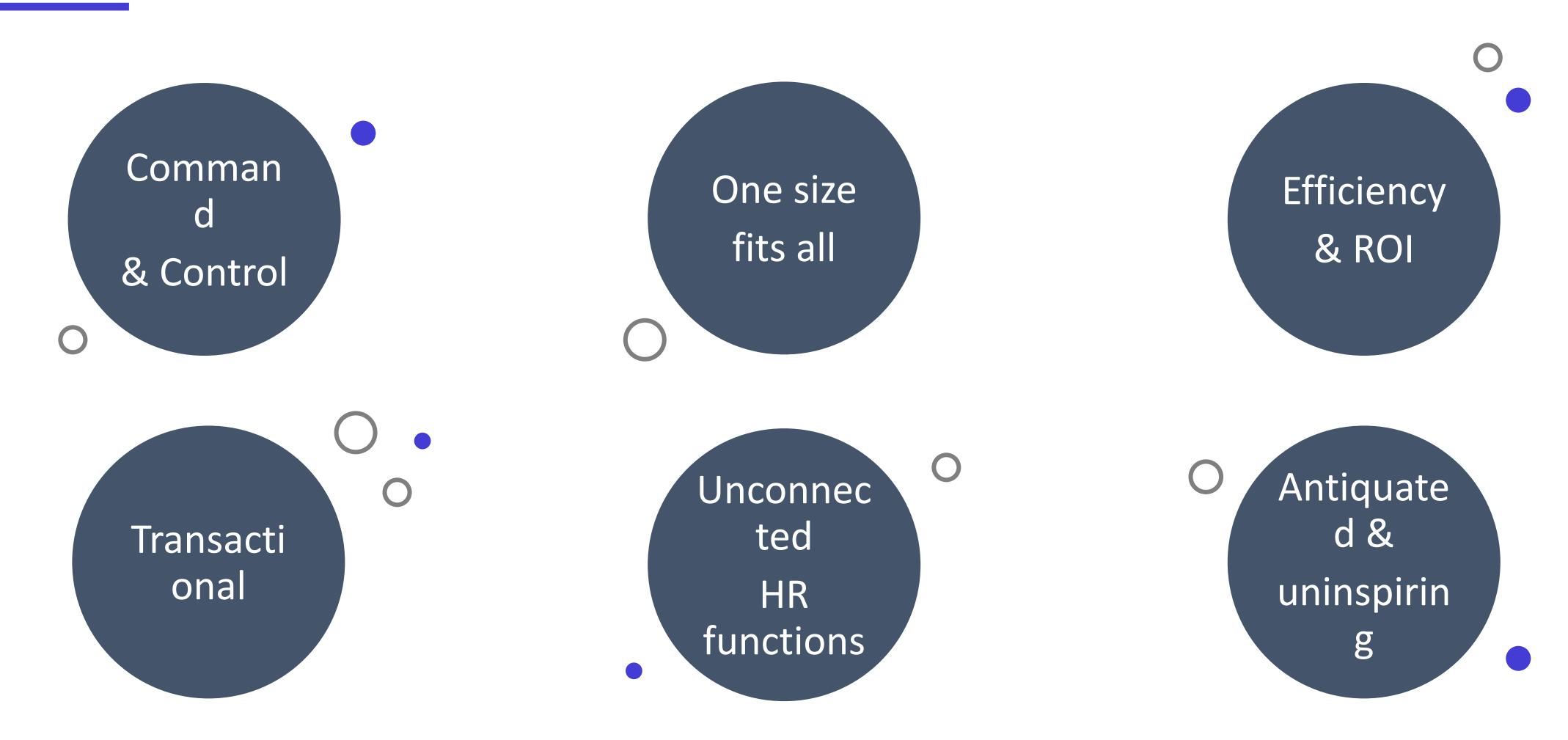
Improved ability to attract & retain talent

45%

So how do you create an upskilling strategy?



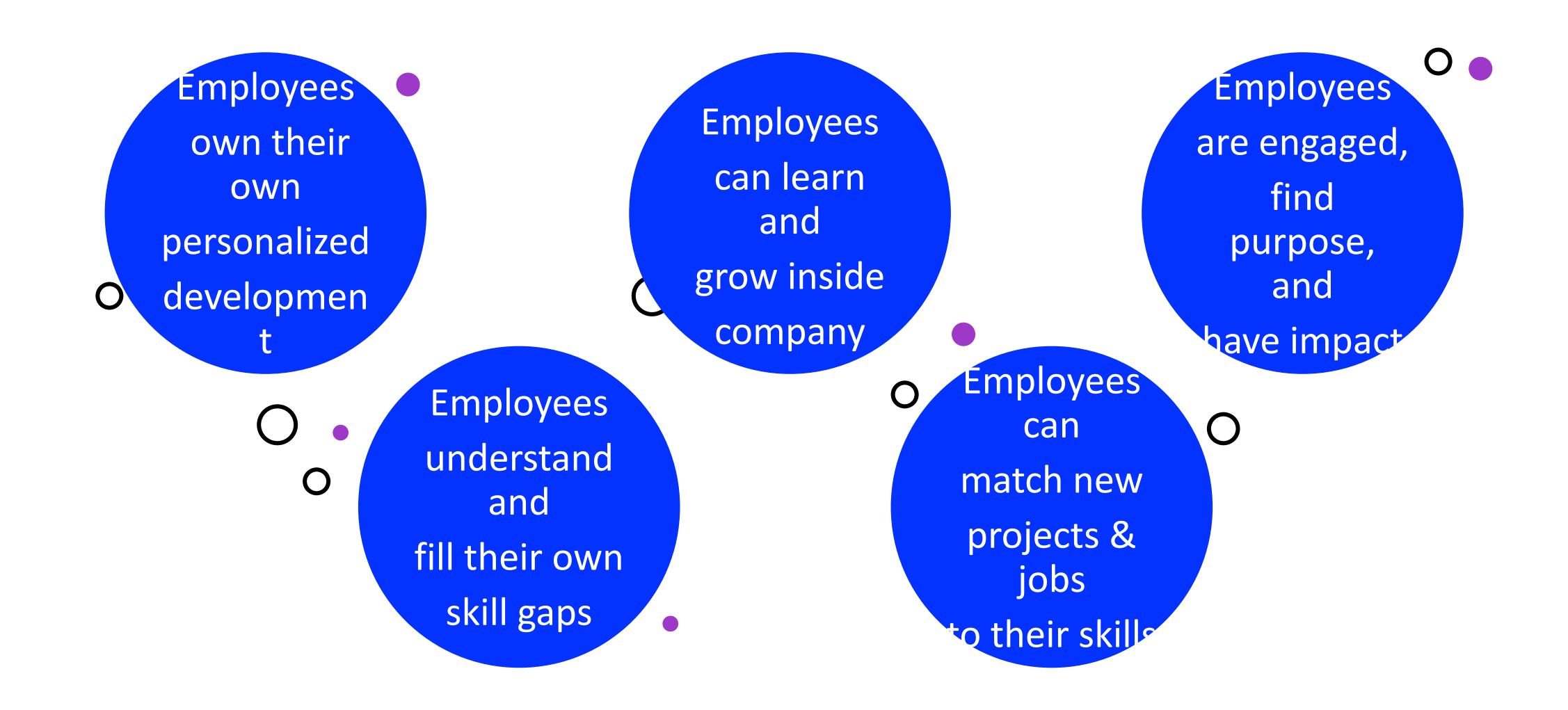
#### Old Work Models: Company Focused



# We Have to Re-Imagine Human Work

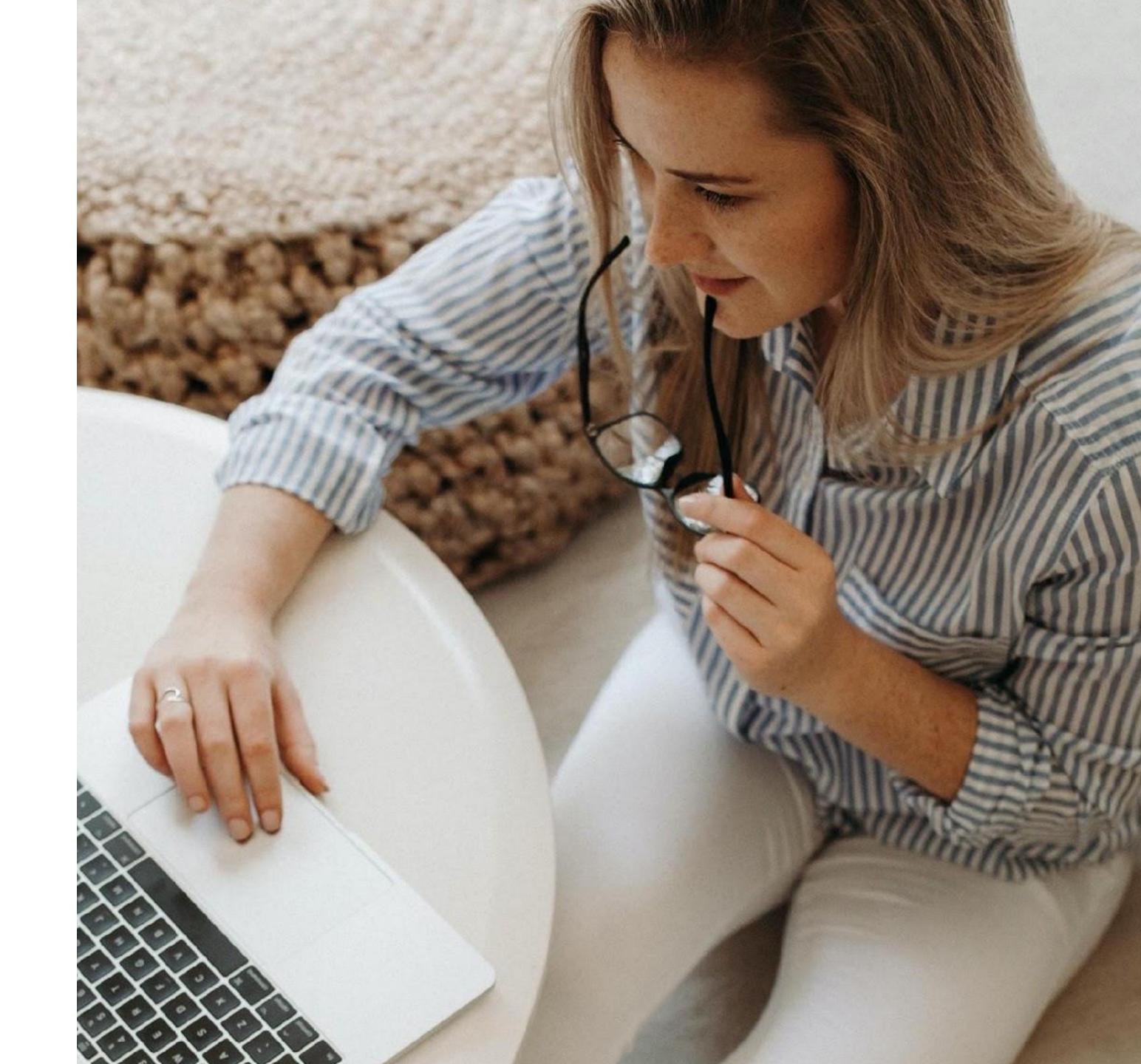


#### New Work Models: Individual Focused

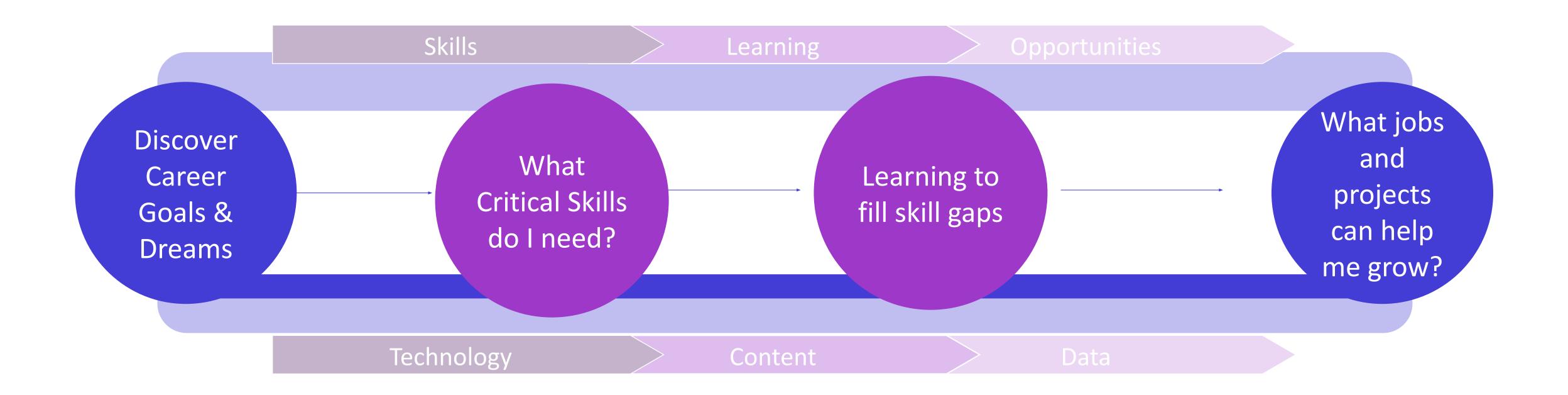


## Focus on the individual

Learning, skills, opportunities



### Individual Experience – Start with Career Conversations



Employees motivated to learn, building transferrable skills, and engaged in work

#### This is what success looks like



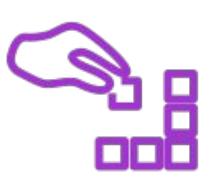
At work, I clearly understand what is expected of me



I know I will be recognized for excellent work



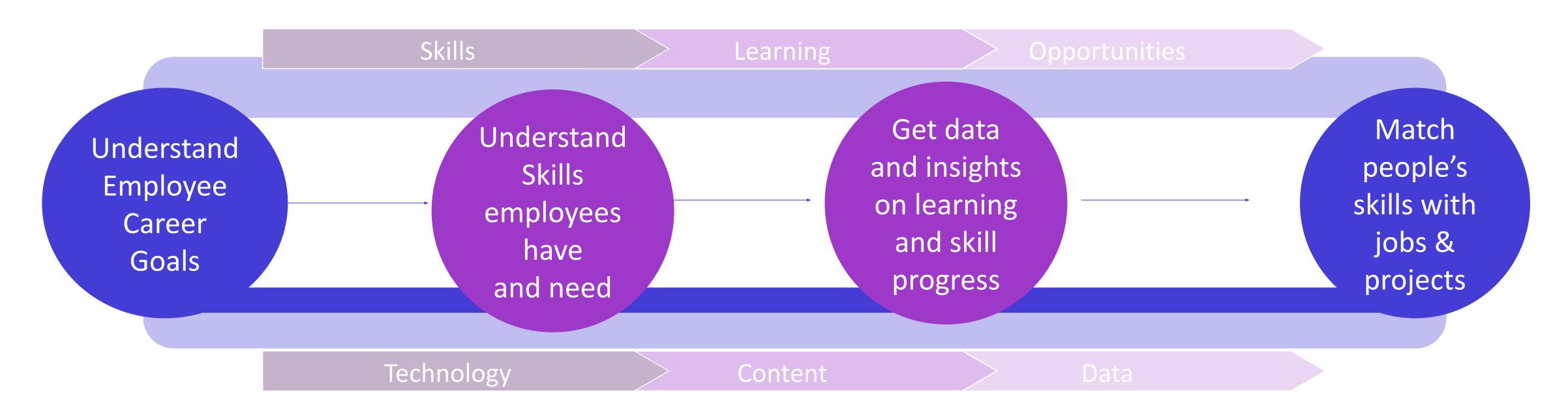
In my work, I am always challenged to grow



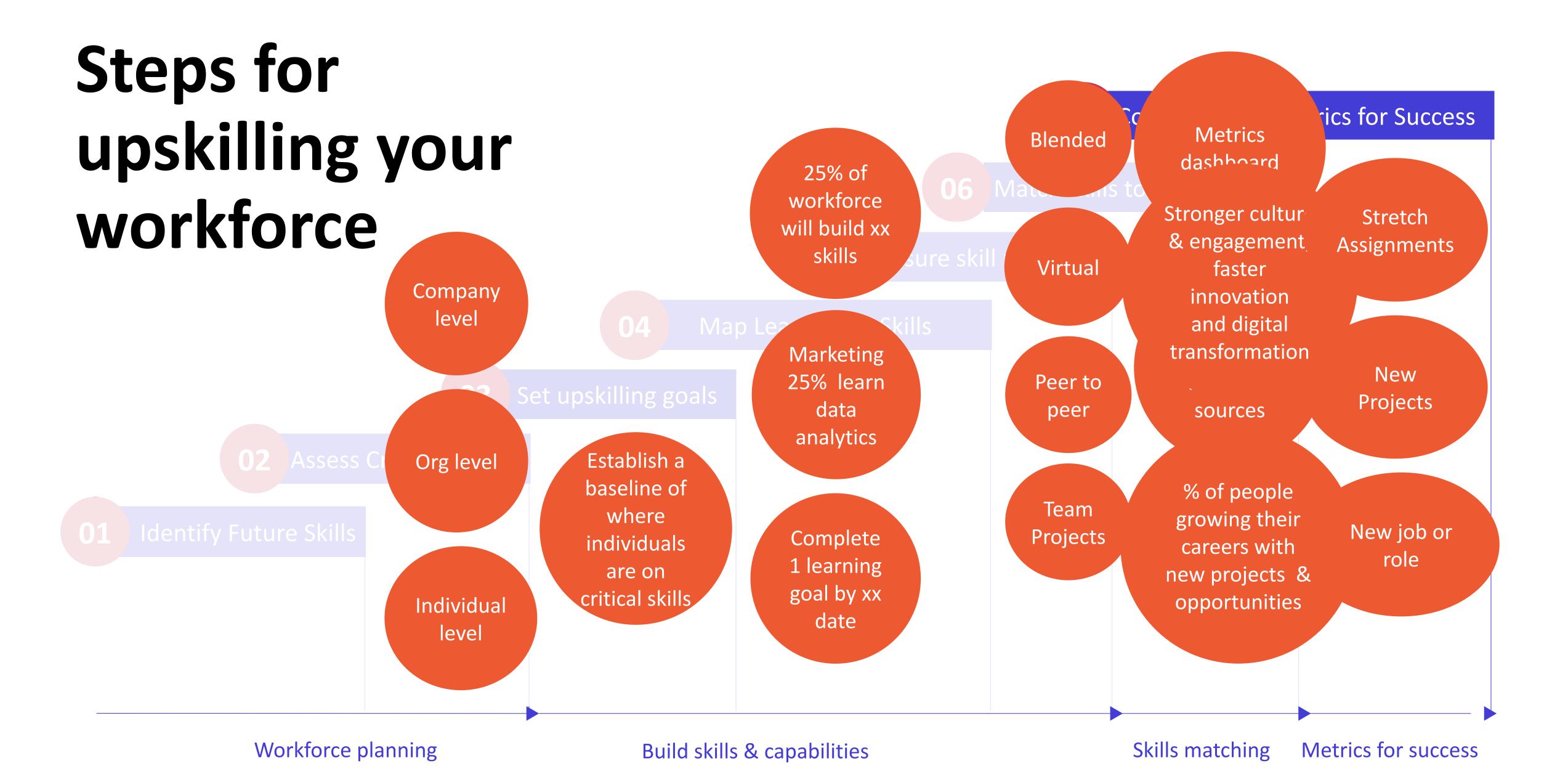
I have a chance to use my strengths every day at work

Success is when individuals answer "Yes" to these questions

#### Company Value: Create an integrated and dynamic talent & skills strategy



Measure progress and get insights from data



Source: Kelly Palmer

#### Skills for the Future

**Power Skills** 

Creativity

Communication

**EQ/Empathy** 

Collaboration

Influence/Persuasion

**Design Thinking** 

**Technical Skills** 

**Cloud Computing** 

**Digital Literacy** 

Al/Machine Learning/Deep

Learning

Data Analytics/Visualization

**Robotics/Automation** 

#### Degreed Data: Top 20 Skills Since March 1, 2020

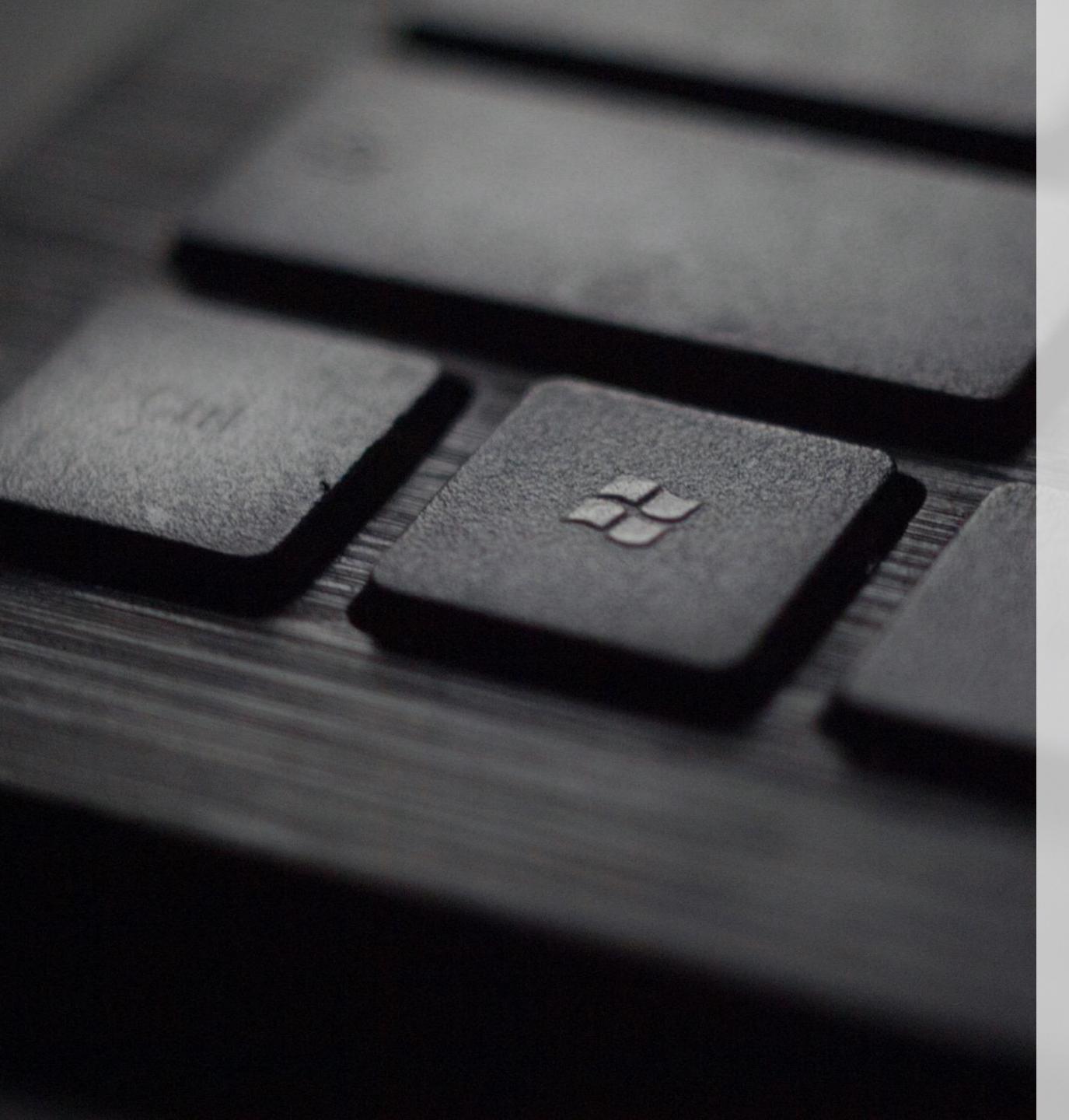
- 1. Crisis Management
- 2.Resilience
- 3. Mental Health
- 4.Sales
- 5.Learning Management
- 6. Process Improvement
- 7. Business Communications
- 8. Strategic Leadership
- 9.Empathy
- 10. Relationship Building

- 11. Decision Making
- 12. Critical Thinking
- 13. Leading Change
- 14. Data Visualization
- Software Development
- 16. Storytelling
- 17. Business Strategy
- 18. Productivity
- 19. Teamwork
- 20. Marketing

Source: Degreed

# Biggest Question: How Can I Create a Learning Culture?







Culture is something that needs to adapt and change, and you've got to be able to have a learning culture"

Microsoft CEO, Satya Nadella

#### Learning Culture

#### Strive for Continuous Learning

ComplianceTraining

Necessary
Training

StrategicLearning

ContinuousLearning

#### Level 1:

Compliance Training
Training for regulatory
purposes

#### Level 2:

Necessary Training
Learning based on job
requirements

**Tools & Processes** 

#### Level 3:

Strategic Learning
Learning supports
strategic initiatives to
build skills & capabilities

#### Level 4:

Continuous Learning
Learners make choices
to build skills and
capabilities in flow
of work

#### "Employees don't leave companies, they leave managers"

Second reason people leave: They don't have opportunities to learn and grow

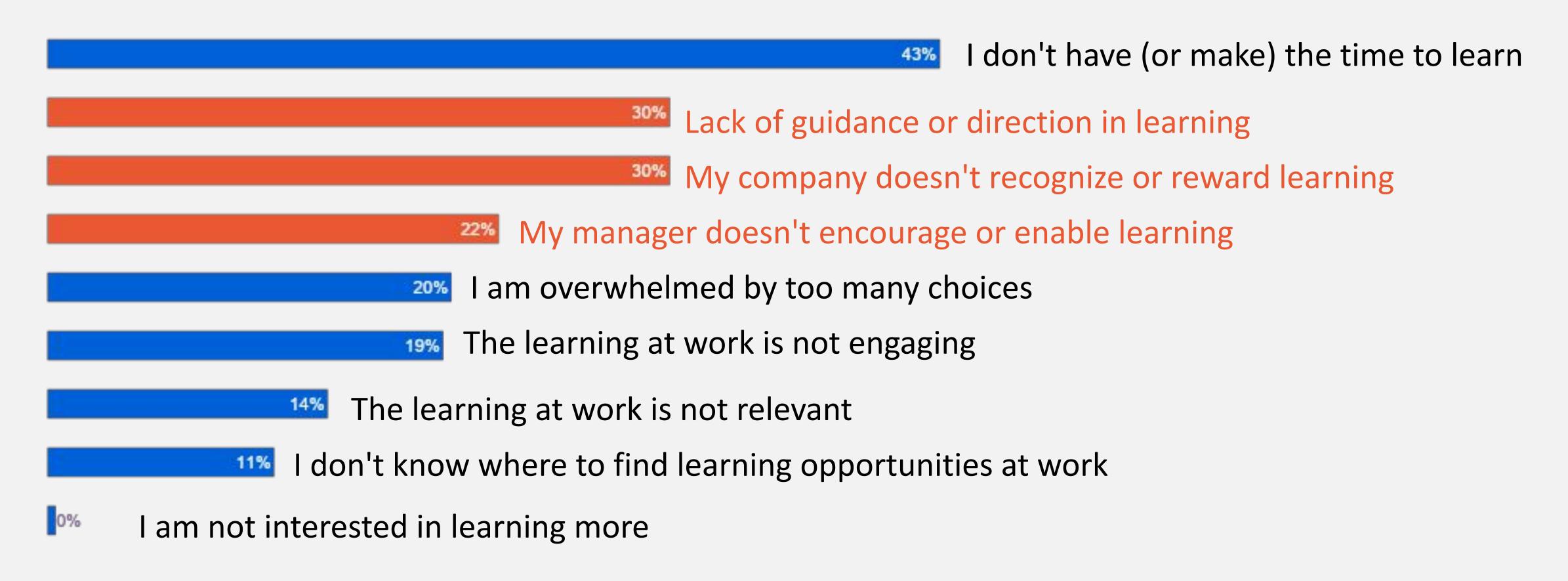


## Employee Value Proposition

We'll invest in you and help you build skills for your career; you give us your 110%



#### How Managers Can Help



Q: What are your biggest obstacles to job-related learning or professional development?

#### Manager's Role is Key

1

**Set clear expectations** 

4

Encourage, enable, and reward learning

2

Have career conversations with individuals

5

Praise excellent work

3

Give guidance on future skills/identify strengths

6

Help employees find new projects to apply skills



and willing to learn every day and keep up with a rapidly changing world, you can't and won't stay competitive."

# Imagine Your Future Workforce



#### Value for your Companies

the Increase

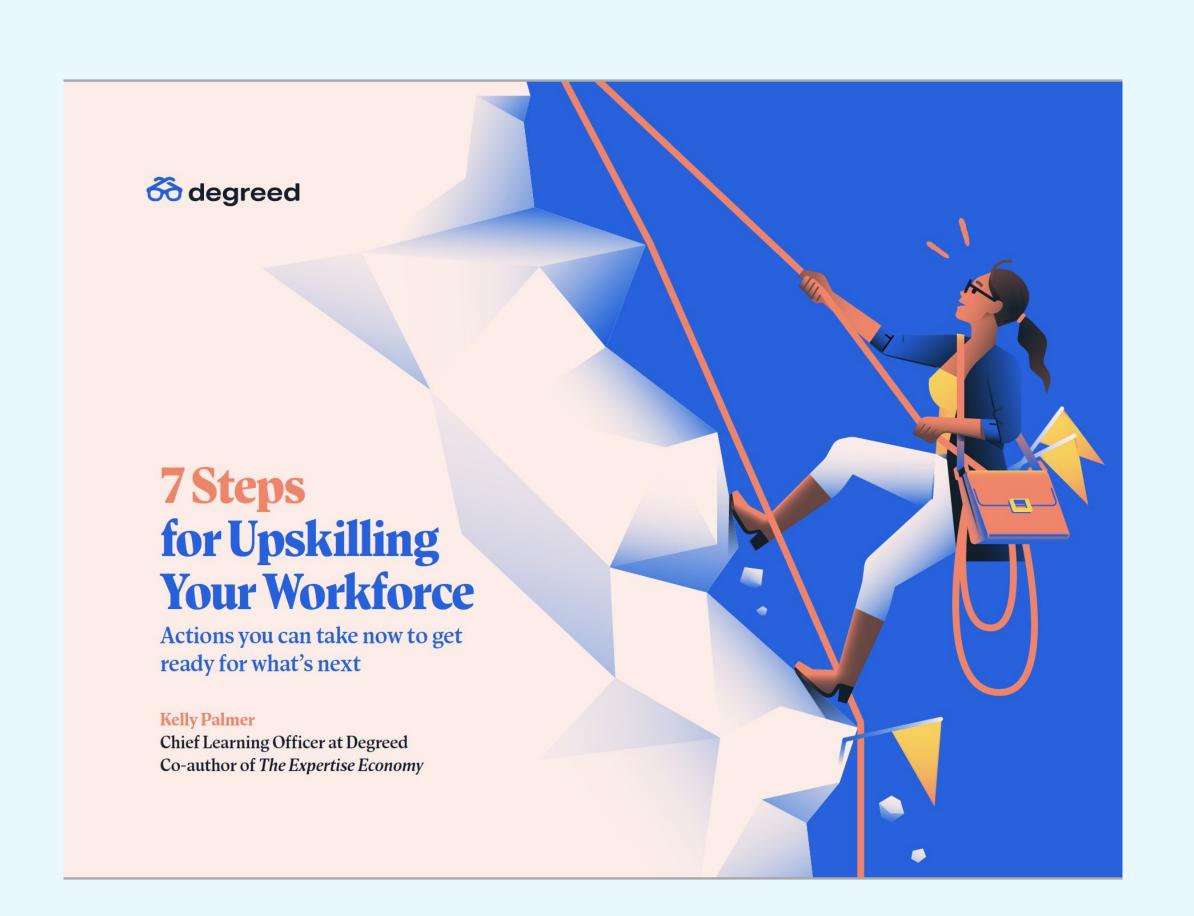
Growth

Innovation

Value Creation



## Thank You! Questions?



#### Follow what I'm Learning



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